

EAST COAST RAILWAY

Office of the
Principal Chief Commercial Manager
Bhubaneswar

Commercial Circular No.197(G)/2025

Date:16.06.2025.

Sub: Amendment No.3 to Master Circular on 'Gati Shakti Multi-Modal Cargo Terminal (GCT)/2022/0 dated 06.12.2022'.

Ref: Railway Board's Master Circular on 'Gati Shakti Multi Modal Cargo Terminal (GCT)'-2022 issued vide letter No. 2021/TC(FM)/18/23 dated 06.12.2022 and Its Amendment Nos.1 Dt.13.02.2024 & No.2 Dt.07.05.2025 {Circulated vide this office's Commercial Circular Nos. 389(G)/2022 dtd 07.12.2022, No.52(G)/2024 dtd.13.02.2024, No. 107(G)/2024 Dt.18.03.2024, No.299(G)/2024 Dt.03.09.2024, No.301(G)/2024 Dt.04.09.2024, No.21(G)/2025 Dt.09.01.2025 and Dt.09.05.2025}.

Enclosed please find herewith Railway Board's letter No.2025/TC(FM)/18/05 Dated 10.06.2025 on the above subject for information and necessary action.

All concerned to note and act accordingly.

Authority: Railway Board's letter No. 2025/TC(FM)/18/05 dated 10.06.2025.

16.06.2025

(G.R. Nayak)
Asst. Commercial Manager (FS)
For Pr. Chief Commercial Manager
Date:16.06.2025.

No. PCCM/FS/Sdg/Policy/GCT/Pt-I.

Copy to:

All Station Managers/ Goods Supervisors/Commercial Supervisors /Siding Clerks / Booking Clerk in Charges / Weigh Bridge Clerks / Clerk in Charges.

Copy for information and necessary action to:

PCOM:ECOR/SER/SECR/NR/NFR/ER/SR/SCR/WR/NER/CR/SWR/NCR/NWR/WCR/ECR/KRly,
PCCM:SER/SECR/NR/NFR/ER/SR/SCR/WR/NER/CR/SWR/NCR/NWR/WCR/ECR/KRly.,**CFTM/ECOR,SDG M/ECOR/BBS,Chairman/RCT/BBS,Dy.CVO(T)/ECOR/BBS,Dy.COM(FOIS)/ECOR/BBS,PO/RCT/BBS, PDA/BBS. Rates Section /CCM/ECOR/BBS -10 sets, Dy. CCM (C & R)/ECOR, DRM:** KUR ,WAT SBP /ECOR,**Sr.DCM& Sr. DOM-** WAT,SBP,KUR/ECOR,**PFA/E.Co.Rly,Traffic Manager/PPT/VPT, DTT(G) & JDTC (R)/Railway Board/NDLS, Executive Director/CRIS/NDLS, Director(Rail Movement)/KOL.**

16.06.2025

(G.R. Nayak)
Asst. Commercial Manager (FS)
For Pr. Chief Commercial Manager

भारत सरकार GOVERNMENT OF INDIA
रेल मंत्रालय MINISTRY OF RAILWAYS
(रेलवे बोर्ड RAILWAY BOARD)

रेल भवन, नई दिल्ली-110001

New Delhi, dt. 10.06.2025

No. 2025/TC(FM)/18/05

The General Managers,
All Zonal Railways

Sub: Amendment no. 3 to Master Circular on 'Gati Shakti Multi-modal Cargo Terminal (GCT)/2022/0 dated 06.12.2022

- Ref:** (i) Master Circular on GCT/2022/0 issued vide Board's letter no. 2021/TC(FM)/18/23 dated 06.12.2022
(ii) FM Circular no. 05 of 2024 dated 13.02.2024.

1.0 Please refer to Board's letter no. 2021/TC(FM)/18/23 (Pt. 2) dated 13.02.2024 – Freight Marketing Circular No. 05 of 2024 – wherein para no. 9 of Schedule '2' of GCT Master Circular, regarding 'bidding parameters for GCT' was amended.

2.0 Now, in view of issues highlighted by Zonal Railways, the same has been reviewed and accordingly para 9 of Schedule '2' of GCT Master Circular stands amended as under :

Existing para	Revised Para
<p>Para 9 of Schedule '2' -</p> <p>Bidder shall quote the percentage of the share of Terminal Charges / Terminal Access Charge (TC/TAC) that will be retained by Railways –</p> <p>A. If bidder quotes between 0 to 100% (say X%) it implies that Railways shall pay (100 – x)% of TC /TAC to contractor.</p> <p>B. If bidder quote more than 100% (say y%) it implies that Railway will retain 100% TC/TAC charges and moreover bidder shall</p>	<p>Para 9 of Schedule '2' -</p> <p>Bidder will be required to quote the percentage in share of Terminal Charge and Terminal Access Charges (TC / TAC) which they will claim from the Railway for all traffic handled at the Terminal. Eligible bidder asking for the minimum %share or claiming least share of TC / TAC will be awarded the contract, where the quoted% rates will be evaluated as follows :</p> <p>(i) If a bidder quotes 100%, it shall mean in effect that bidder claims to be allocated 100% of the TC and TAC amount and IR will retain 'Nil' share of the TC/TAC.</p> <p>(ii) If a bidder quotes 1-99% e.g. 10%, it shall mean in effect that Bidder claims to be allocated 10% of the TC/TAC amount, as</p>

h/1
10/6

10.6.2025



FMC No. 12 of 2025

pay (y-100%) of TC/TAC over and above TC/TAC retained by Railway.	GCTO share; and remaining 90% being allocated to the IR.
Eligible bidders giving maximum share of Terminal Charges / Terminal Access Charges will be awarded the contract.	(iii) If a bidder quotes "0 (Nil)", it shall mean in effect that Bidder claims to be allocated 'Nil' share in TC/TAC amount, as GCTO share. (iv) If a bidder quotes in negative, e.g. (-)30%, it means that entire 100% of TC and / or TAC will be retained by IR. Over and above, the GCTO will pay an amount equivalent to 30% of TC and / or TAC to IR. (v) Thus, if five bids are received with quotes 100%, 30%, 0%, -20% and -40%; in such case, -40% is the minimum bid, and this bidder shall be awarded the contract.

2

3.0 This amendment will be applicable with prospective effect.

4.0 This issue with the concurrence of Finance Directorate of Ministry of Railways.

5.0 Please acknowledge receipt of this letter.

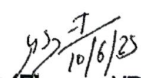

(Ashutosh Mishra)
Director Freight Marketing/
Railway Board

No. 2025/TC(FM)/18/05

Rail Bhawan, New Delhi-110001, dated 10.06.2025

Copy forwarded for information to :

1. The PFAs, All Indian Railways.
2. The Deputy Comptroller & Auditor General of India (Railways), Rail Bhawan


For Member (Finance)/Railway Board

No. 2025/TC(FM)/18/05

Rail Bhawan, New Delhi-110001, dated 10.06.2025

1. The Principal Chief Operations Managers, All Indian Railways.
2. The Principal Chief Commercial Managers, All Indian Railways.
3. The Chief Traffic Planning Managers, All Indian Railways.
4. The Principal Chief Engineers, All Indian Railways.
5. The Chief Commercial Managers (FM), All Indian Railways.
6. Director General, RDSO, Manak Nagar, Lucknow.
7. Director, Indian Railways Institute of Transport Management (IRITM), Lucknow.
8. Director General, National Academy of Indian Railways, Vadodara.
9. The Managing Director/Chief Commercial Manager, Konkan Railway Corporation Ltd., Belapur Bhawan, Plot No. 6, Sector-11, CBD Belapur, Navi Mumbai – 400014.
10. Managing Director, CRIS, Chanakyapuri, Near National Rail Museum, New Delhi.
11. Managing Director, DFCCIL, Pragati Maidan, New Delhi.


(Ashutosh Mishra)

Director Freight Marketing/Railway Board

No. 2025/TC(FM)/18/05

Rail Bhawan, New Delhi-110001, dated 10.06.2025

Copy for kind information to:

1. Chairman & CEO, Member (O&BD), Member (Finance), Member (Infra.), Member (T&RS), DG(RPF), and Secretary Railway Board, New Delhi.
2. AM(Traffic), AM(C), PED (Infra), PED (Vig.), EDTC(Rates), EDTT(S), EDTT(F), ED(Plg.) EDT(PPP), EDV(T), EDF(C), DTT(Coord), PSO/Chairman & CEO, OSD/Member (O&BD) and DTC(R)/ Railway Board, New Delhi.